



CHESAPEAKE DISTRICT OF CIVITAN INTERNATIONAL DISTRICT BOARD OF DIRECTORS MEETING

Holiday Inn Martinsburg
301 Foxcroft Avenue
Martinsburg, WV 25401

August 21, 2009

Gov. Joe O'Toole called the meeting to order at 1:00 PM.

Cyril Reshetiloff led the Pledge of Allegiance to the Flag, Dennis Journell led the Civitan Creed and Chaplain Lydia Harvey gave the Invocation.

Governor-Elect Maribeth Jacobs introduced distinguished guests International President-Elect Mark Eisinger and Region 4 Director Charles Jackowski.

Ron Sams gave the Secretary's Report. He said the minutes of the March 20, 2009 Board of Directors Meeting were distributed a few weeks after the meeting and no comments have been received. Therefore, approval of these minutes is assumed.

David Bridges gave the Treasurer's Report for the 2008- 2009 Civitan year to date. David said we are in good shape and doing well financially. He expects to be right at budget at the end of the Civitan year. A detailed copy of his financial report was given to each Board of Directors.

Area Directors, except Area Four, submitted verbal and written reports of the activities in their areas. Most of the clubs in the District are actively pursuing their Civitan activities. Area 1 reported the Peninsula Club has had a 60% increase in membership to 33 members causing the average age in the club to decrease. Area 2 reported the Hopewell-Prince George Club will be holding their Car Show to benefit the Super Kids on September 26th. Area 3 reported the Leesburg Club leaders have had substantial personal setbacks this year and have not been able to keep the "client members" together. A new effort, led by Pat Koepsel, is being made to build a new club organization based upon a senior community club framework. Area 3 also reported Special Clubs MVLE Broadway Stars and CFS Proud Heart are growing and active. Area 5 reported membership is down and Area 6 reported the Salem Club dissolved on June 30, 2009. Copies of the Area Directors reports submitted are available upon request.

Governor-Elect Maribeth Jacobs reported she attended the International Convention and it was wonderful. . She announced new District appointed officers for 2009-10. She said she is selling “Civitan Rocks” T-shirts as a fund raiser and the price is to be determined.

Civitan International President-Elect Mark Eisinger also praised the International convention in July. He said the “Putt and Chip” Golf and 18 hole Golf raised over \$335,600 for CIRC. Expenses were less than 10%, which is exceptional. He said Whit Mallory offered the Chesapeake District’s \$200,000 matching fund challenge to the other districts. Five International Honor Keys were presented.

Region 4 Director Charles Jackowski reported Civitan International has 22 new clubs this year and Junior Civitan has 28 new clubs this year. Geographical Officer training has been great. He said Civitan International is financially well and he encouraged everyone to see the new CIRC Video and to use it to inform the public about Civitan’s activities.

Budget and Finance Chairman “Rip” Dellaripa submitted the 2009-2010 Budget for review and requested comments.

Candy Box Project Chairman John Markey provided a written report noting our District collected \$37,142.15 this past year. Our district has placed 5th in sales out of all the participating districts in all of International. As of June 2009 Roanoke Club is #1 in International and the Norfolk club has moved up to ninth. Norfolk, Fairfax, Martinsburg and Fredrick Challenger clubs have exceeded their collections over last year.

Club Retention Chairman Whit Mallory reported Joe Parker, International Club Builder, may be assisting Pat Koepsel in rebuilding the Leesburg club. After much discussion and suggestions about the pros and cons of a paid membership growth person within our District, Gov. Joe said he will appoint a committee to make recommendations on club retention.

District Directory Chairperson Jo Ann O’Toole stated she will be sending out an email to every club soon requesting information for the 2009-2010 Directory. **Please answer this email immediately so the directory can be published and available at the Fall District Meeting in November!**

District International Liaison Pat Koepsel encouraged everyone to support International’s fund raising programs. Our district now has 49 active members in the Presidents Council including three Charter members (Betty Gail Ellicott, Syd Fishman and Ronald F. Wells). Our District has four members in the Legacy Society each having contributing a planned gift to Civitan International. As of August 10th only the Fairfax Club has achieved Admiral Level in the Civitans at the Helm Program (\$1000 per club member donated). Pat would like everyone to join the President’s Council. Planned Giving, Civitans at the Helm Program, Candy Box Program and the Fellows Program are ways for senior clubs and members to support International. Junior Civitans can also contribute through the Junior Fellows Program and the Snow Do and Dance-a-thon fund raisers.

It was announced Fruitcake Chairperson Bill Jackson will hold a meeting at 2:00PM Saturday to plan this season's sales.

Chip Hill reported on district meeting fundraisers. A used book sale and Silent Auction will be held this weekend during the District Convention. We will have a book sale at the Fall meeting in Virginia Beach. Bring your books to sell.

The Judge Advocate "Rip" Dellaripa handed out an updated the Constitution and By-Laws to the Board of Directors for review and comments. He also proposed to add the following to Article VXi: Budget, Section 1, paragraph A that would read: "The budget and Finance Committee shall, with the *assistance of the Governor-Elect and Treasurer*, prepare an annual budget....." This change will be presented to the membership for approval at the next convention. After discussion of other changes that could be made, Gov. Joe appointed Rip Dellaripa and Charlie Smith as a committee to continue to update/rewrite the Chesapeake District and By-Laws with the final draft to be completed by the March meeting. Gov. Joe requests all club presidents review the District Constitution and By-Laws and give this committee their suggestions and comments.

Jr. Civitan chairperson Pat Koepsel reported Jr. Governor Kayla Park-Brouse is organizing the use of Facebook by the Jr. Civitans to improve communications. She used Facebook in her club and found it to be very successful. The Chesapeake District's Junior Convention will be held next April 16-18, 2010 in Ocean City, MD. Gov. Kayla raised \$2632 and attended this year's SNO-DO and Dance-a-thon events. Her goal for next year is to raise \$3005. Nine of our District's Jr. Clubs have increased their membership by 10% or more. Our District Jr. Civitan has increased membership overall by 22% this year. The Linganore High School Junior Civitan Club sponsored by the Frederick Civitan Club was chartered in April. More Jr. Clubs are being built. Pat Koepsel requests each senior club sponsoring a Jr. Civitan club select a person in their club to liaison with the Jr. Club.

Pat Robson submitted a written report on the Leaders in Freedom Conference at Virginia United Methodist Assembly Center, Blackstone, VA 11-13 December 2009. This year the conference will again be a compacted 3 days with the cost remaining at \$300 per participant.

Jo Ann O'Toole presented meeting coordinator John Cain's report in his absence.

- Winter District Meeting, Nov 6-8, 2009, Sheraton Oceanfront, Virginia Beach, VA.
- Leaders in Freedom Conference, Dec 11-13, 2009, Blackstone, VA
- Spring District Meeting, March 26-28, 2010, Doubletree Hotel, Annapolis, MD
- Jr. Civitan District Convention, April 16-18, 2010, Fenwick Inn, Ocean City, MD
- Board Meeting, Dates to be announce, Fredericksburg, VA
- District Convention, Aug 13-15, 2010, Hyatt Fair Lakes, Fairfax, VA
- International Convention, Sep 3-6, 2010, Cancun, Mexico

Pat Koepsel gave a Long Range Planning Report showing a total of 27 clubs in the District with 14 clubs with less than 30 members. Only 8 clubs have a net increase in members. Pat stated we must improve Chesapeake District's membership numbers or we may be merged with another District. Charlie Smith, New Club Building Chairman, provided a membership comparison chart. The District membership is at 1031. We have lost 67 members overall this year as of July 31. **Clubs must increase membership!**

Pat Koepsel announced the nominations for next year's District Officers to be voted on tomorrow.

Charlie Smith is unable to continue as Pilot editor next year. Another editor will be appointed. Charlie said we are now sending out approx. 900 newsletters by US Mail and only about 120 by email. It would be a nice savings if we can increase the number of email deliveries and lower postal deliveries of the newsletters.

Scholarship and Fellows Chairman David Shirk said four fellows will be presented at Saturday's Luncheon. \$17,000 was awarded in scholarships this year. New Scholarship applications will be distributed at the fall meeting.

Training coordinator Maribeth Jacobs reported 15 clubs have certified club officers , 9 clubs have not submitted Club Officer Training reports and 11 clubs have not been certified.

Old Business: None

New Business None

The meeting closed at 4:10 PM

Respectfully submitted:
Ron Sams, Secretary